

**OUR 103rd YEAR!** 

1-800-328-5689 · www.minnesotachemical.com

February 2018 · Issue #637

# **Our Customers Clean 'n' Press** St. Paul, MN



"Continuous improvement" and "doing the job right the first time" are central core values at Clean 'n' Press in West St. Paul, MN. Co-owners Keith and Angie Aune are proud of their clean, efficient and well organized central processing plant that services 13 retail locations throughout the eastern metro of the Twin Cities. In order to enhance their quality and improve their production in their shirt finishing department, the Aunes recently added 8 Sankosha LP-190U double buck shirt units



from Minnesota Chemical. Keith reports that he has worked with his operators to maximize

production while maintaining a very high level of quality with little or no time consuming touch ups.

Utilizing K-4, hydrocarbon, professional wet cleaning as well as traditional methods of dry cleaning, Clean 'n' Press is able to perfectly clean all styles and manufacture of garments.

Keith and Angie greatly value providing a safe and comfortable work environment for their 100 employees. They also are the proud recipients of several state and industry awards for their environmental awareness and compliance and their overall reduced carbon foot print.





# **Coin Laundry**

## Galaxy Controls for Huebsch® Washer Extractors

### MAXIMUM REVENUE **OPTIMIZE EFFICIENCY** EASY TO USE



Huebsch Galaxy, vended laundry's most innovative control system, brilliantly combines advanced features and intuitive operation to deliver laundromat revenue unlike anything else in the industry. And with the support of Huebsch Command<sup>™</sup>, you can put all these amazing features to work for you anywhere there's an internet connection.

- · Multi-Level Vend Pricing allows you to charge extra for warm or hot water, resulting in improved profitability.
- · Cycle Modifiers offer customers additional options and flexibility for their wash needs while bringing laundromat owners another powerful, revenue enhancing feature.
- Time-of-Day Pricing enables price variations throughout the day, helping you manage peak laundromat customer usage and compete for new customers.
- 24 Customizable Cycle Selections provide customers with options to optimize vended laundry machine wash results for various loads while creating added revenue opportunities for laundromat owners.

2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

Service & Parts Fax:

651-646-7206

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630 Waverly, IA

319-352-4338

Equipment Department Manager: Mike Baker Equipment Coordinator: Patrick Reed Equipment Sales: Daniel Baker, James Baker, Tony Crain, Jon Karll Service Manager: Ed Jensen Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Licey Mejia, Chad Reisinger

Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto, John Sullivan

Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Duane Fox Purchasing/Accounts Payable: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle Front Office: Anita Skinner CFO: Kwen Johnson City Desk: Erika Clinton

# **Laundry Manager Training**

Learn new skills without leaving your workplace!





Operating a quality, efficient laundry operation requires training provided to all levels of the operation, not just management. ALM's Webinar Training Series provides training programs specific to all aspects of operations and are priced to be an efficient means for providing education to your entire team.

ALM webinars are an easy way to earn contact hours and maintain certifications. ALM certification holders can earn either Laundry/Linen (LL) or General Management (GM) contact hours, as indicated after each session title. Multiple attendees may be present during a live webinar. Contact hours and proof of attendance is provided for all attendees.

#### **Live Session Fees**

- 1 Session: \$49.95 members/\$75 non-members
- 3 Sessions: \$125 members/\$188 non-members
- 6 Sessions: \$249 members/\$375 non-members

#### February 15, 2018

#### Production Tracking Explained, Jon Witschy, Spindle

Are you intimidated by production tracking systems? Find out what might be being tracked and why. Hear about the pros and cons of displaying metrics and explore the benefits of various methods of tracking.

April 19, 2018

#### Everything You Didn't Know You Needed to Know about Cart Management, Jo-Beth Clement-Reilly at TQI LLC Tecni-Quip Carts & Clean Cycle Systems Filters

Is your cart maintenance plan up to par? If it's not protecting your cart investment as well as preventing the spread of infection, you might want to give it a tune-up. What options exist and what is required for covering carts during transportation and distribution? We'll cover carts from A to Z in this hour-long session.

#### June 21, 2018

#### **Breaking Down Opposition to Practice Changes**

Becoming an accredited laundry might require changes to your practice and operations, but with change often comes resistance. Hear how other laundry executives have led their team through the implementation of practice changes necessary to meet accreditation requirements.

#### August 23, 2018

#### Introducing the Ironing Pie, Amanda Lobb, Lapauw USA

The wash pie has long been touted as the path to quality processed textiles. Following the same philosophy, the ironing pie consists of four interrelated parameters that contribute to quality outcomes from the ironer.

#### October 25, 2018

#### Is Your Plant Tour-Ready?

A little pre-planning and practice goes a long way in creating a great impression and instilling confidence when conducting plant tours.

#### December 13, 2018

#### **Benchmarking Basics**

Compiling data and comparing it to similar operations is one of the best ways to know if your operations are efficient. Learn what you should be benchmarking, where to find comparative data, and what you should do with the information.

For complete information and registration go to www.almnet.org

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# Equipment

### New Milnor Washer/Extractors at List Price

- MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3	\$7,780
- MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3	\$8,850
<ul> <li>MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3</li> </ul>	\$9,255
<ul> <li>30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3</li> </ul>	\$12,875
<ul> <li>30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3</li> </ul>	\$14,605
<ul> <li>30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3</li> </ul>	\$16,135
<ul> <li>30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3</li> </ul>	\$13,775
<ul> <li>30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3</li> </ul>	\$15,075
<ul> <li>30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3</li> </ul>	\$16,615
<ul> <li>36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3</li> </ul>	\$22,435
<ul> <li>36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave,</li> <li>7 Speed, 208/240/60/3</li> </ul>	\$26,105

36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$25,085	
<ul> <li>36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave,</li> <li>7 Speed, 208/240/60/3\$29,165</li> </ul>	
<ul> <li>42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave,</li> <li>7 Speed, 208/240/60/3\$32,735</li> </ul>	
<ul> <li>42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave,</li> <li>7 Speed, 208/240/60/3\$35,895</li> </ul>	
Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.	
New Dryers at List Price	
- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1 List \$4,633	
<ul> <li>HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,</li> <li>Fits Through 36" DOOR, 120/60/1List \$4,802</li> </ul>	
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1List \$5,125	

- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 ..... List \$6,022 - HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 ..... List \$6,707

### Service Rates:

We have raised our service rates to \$115 per hour effective 1-1-18. Rates are portal to portal and there is no additional mileage charge.



# **2018 Service Seminars** for Washer-Extractors

## Seminar #1 March 20-23, 2018 (Washer-Extractors)

These seminars are condensed into four days, with courses covering a broad range of Milnor washer-extractors. The courses are designed to train personnel in the rapid and accurate diagnosis and repair of field problems. Also, the attendees will gain an overall understanding of how the equipment operates.

These seminars address Milnor washer-extractors ranging in capacity from 20 pounds to 700 pounds, including divided-cylinders and open-pocket designs with microprocessor controls.

### Who Should Attend?

Any field service, maintenance, plant engineer, operations or management personnel who deal with maintaining, repairing, and operating Milnor washer-extractors in the course of their daily functions, and want to improve their understanding of the equipment.

The course devotes a great deal of time to troubleshooting of electrical controls. Mechanical, pneumatic and hydraulic systems are covered as well.

# Seminar #1

Hilton New Orleans Airport Hotel New Orleans, Louisiana

### (Washer-Extractors from 20-700 lb. capacity)

Rigid-mount, Suspended, Large **Open-Pocket**, Divided Cylinder

For complete information and registration go to: www.milnor.com/service-seminars

March 20-23. 2018

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# Drycleaning Stain Removal Has Never Been So

**E**2 Spray improved EasyGo onto soiled areas before drycleaning. Stains and soil disappear right in the wheel. For more difficult stains, use on the spotting board before or after cleaning. EasyGo is also an excellent leveling agent. EasyGo now flushes freely in all drycleaning solvents, including GreenEarth®, Pere, Hydrocarbon and K4, And it's still eco-friendly ... California compliant, chlorinated-solvent and NPE free, biodegradable and non-combustible. IMPROVED Drycleaning stain removal has never been so EASY! More Effective **Quart Spray Bottle \$12.50** • Use as Spray Spotter or On the Board Gallon \$38.00 • Excellent Leveling Agent • Flushes Freely in ALL Solvents

# Nursing Homes

## **HiQ EOS Computer-less Labeling System**

This new all in one computer-less label printer is easy to use, economical and very portable. Just attach a keyboard, turn on the EOS printer, choose a standard format/label size, enter the resident's name and number of labels to print. Labels are then applied to the garment using Thermopatch manual or automatic heat seal machine.

Labels and Ink are sold together. Standard Size is <sup>3</sup>/<sub>4</sub>" x 2 <sup>1</sup>/<sub>4</sub>" TC3422-01P, 4800 labels with ink ribbon roll \$245

Other size labels also available

HiQ EOS Label Printer \$945 (shown without keyboard)



YouTube

See this system in operation at: https://youtu.be/C\_iiBkRA1P4

Thermopatch

#### HS3e Manual Release Heat Seal Machine \$1333

HS4e Automatic Release Heat Seal Machine \$1642

