

Connect With US



LIKE US
Facebook.com/
GreaterKeene
ChamberOfCommerce



FOLLOW US
Twitter.com/
GreaterKeeneNH



FIND US
Greater Keene
Chamber Of
Commerce



CONNECT
With Us
On Linked in!

in this issue

New Members	2
Business Before Hours	3
Business After Hours	3
Member News	4-6
GKCC Officers & Directors	6
September BAH Fun Photos	7
Chamber News	8
B2B Lunch	9
Member Events	10
GKCC Events	12

Join us for the 2018 Annual Gala!



Thursday, January 11, 2018

Keene State College Zorn Dining Commons

Socialize with business leaders and community members at this premier business event featuring delicious appetizers and a sit-down dinner. Community Service Award and Windsor Brooks Business of the Year Award will be presented.

Reserve before Friday, December 15, 2017, for the **EARLY BIRD DISCOUNT:**
\$60 per person or \$450 for a table of eight.

After December 15, 2017: \$75 per person or \$570 for a table of eight.

We invite you to nominate a Business of the Year. Please email the name of the organization and a summary of its community involvement and contributions to industry to info@keenechamber.com with Business of the Year Nomination in the subject line.

Sponsorship opportunities are available!
For sponsorship information, or to make a reservation,
please call (603) 352-1303.

Presentation & Roundtable Discussion with
Chancellor Leach
of the University System of NH

Wednesday, November 29, 2017 • 7:30 - 9:30 am
Keene State College Alumni Center

Register at www.keenechamber.com

New Members



Keene Serenity Center A NH Recovery Community Organization

Keene Serenity Center's mission is to build a community that embraces recovery from drug and alcohol addiction through education and social supports in a safe environment. The Center hosts a variety of recovery meetings that welcome about 300 people each week, as well as workshops that help peers build their "recovery capital" through improved health, stability and wellness. A new peer-to-peer support program, Hand-in-Hand Recovery, was launched this past summer. Here, Recovery Coaches help people struggling in their recovery to remove obstacles and move toward a healthy lifestyle.



The Center began in 2013 as a grassroots, volunteer-driven "sober club." With the hiring of staff earlier this year, it is now beginning to reach out to the community to build awareness of Substance Use Disorder as a chronic disease that requires long-term recovery supports, and the Center as a Recovery Community Organization that supports and honors all paths to recovery.

Keene Serenity Center's local work in the recovery field includes a recent convening of Keene area organizations working in recovery, which will help them identify and fill gaps in services as well as more fully utilize existing resources. The Center's new advisory council is charged with ensuring that it is meeting the needs of those in recovery and the community in which they live and work.

Keene Serenity Center
36 Carpenter Street
Keene
(603) 283-5015
www.keeneserenitycenter.org



Unity Homes -- A Better Way to Build

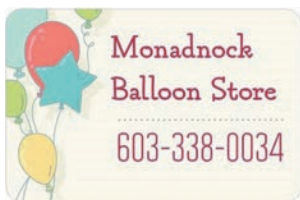
In 2012, Unity Homes was founded by **Tedd Benson** as an off-shoot of Bensonwood, a design/build firm with a forty-five year history of using off-site construction methods to build high quality, energy-efficient structures. Unity's goal is to broaden the accessibility of high performance homes by lowering the cost of their design and construction.

Each Unity Home is designed within a flexible system that has been optimized for efficient off-site production and rapid on-site assembly. The methods employed by Unity allow for fixed price construction contracts, accelerated project schedules and predictably high performance.

Additional benefits enjoyed by Unity's clients include healthy indoor air quality, consistently comfortable temperatures, low heating and cooling costs, and adaptability as needs change over time.

Unity is a dynamic company that is growing steadily to keep up with demand for its homes throughout the Northeast. Unity and Bensonwood are both now producing components for their builds in a new 100,000 square foot production facility in Keene.

Unity Homes
6 Blackjack Crossing
Walpole
(603) 756-3600
www.unityhomes.com



The Monadnock Balloon Store (MBS) is a new locally owned business that provides balloons for nearly any occasion. Their goal is to bring color, joy and a good feeling

to everyone in the Monadnock region. They can fill most custom needs from a single balloon to; who knows?

Services include any occasion Mylar balloons, latex balloons, rubber balloons, balloon sculptures, columns, arches and balloon drops for any special occasion. MBS also offers "air walker" balloons ranging from most animals to tanks. They will even help you have the best water balloon contests on hot summer days.

Joe, Linda and Leah are looking forward to serving you and making you smile! Birthdays, retirement parties, holiday parties, civic and school events are only a few of the venues where they will bring you the joy of balloons. Delivery is available within the Monadnock region. Visit the MBS website or Facebook for a list of products that will enhance your special event.

Monadnock Balloon Store
(603)338-0034
www.facebook.com/monadnockballoonstore
www.monadnockballoonstore.com

GKCC Business Before & After Hours

November Business BEFORE Hours

Discover Europe

95 Adams Street, Keene

Tuesday, November 14, 2017

7:30-9:00 AM



Join the staff of Discover Europe at their home office in Keene to learn about group travel, European destinations, what they do and where they go! Consult their experts on your next travel adventure or get a little closer to your dream of traveling abroad.

Coffee, juice and the closest they can get to French pastries will be provided by Fire Dog Bakery. Bring your business card and enter a raffle to win a basket of goodies including European delicacies and a voucher for a free hotel room.

Parking on Adams Street. Please use the side entrance.

Call 603-352-1303 or email nbishop@keenechamber.com to register.



November Business AFTER Hours

Mascoma Savings Bank

255 West Street, Keene NH

Wednesday, November 15, 2017

5:30 – 7:00 PM

Join the Greater Keene Business Community and your fellow Chamber Members for this



**Mascoma
Savings Bank**

monthly networking event! Meet your fellow business leaders, and learn more about Mascoma Savings Bank while enjoying appetizers and good company. Don't forget to bring your business card to be entered in a raffle for great prizes!

Please RSVP to the GKCC:

- Online at keenechamber.com
- Call (603) 352-1303
- Email info@keenechamber.com

We hope to see you there!

December Business AFTER Hours

Savings Bank of Walpole

84 Marlboro Street, Keene NH

Wednesday, December 20, 2017

5:30 – 7:00 PM

The Greater Keene Chamber of Commerce invites you to join us for our December Business After Hours, hosted by Savings Bank of Walpole at 84 Marlboro Street in



Keene. Come for networking opportunities and great food catered by Kristen's Bistro & Bakery. Bring your business card to be entered in a raffle for great prizes!



• networking • door prizes • great refreshments • meet new people •
build business connections • catch up with old friends • hosted by a member business

Member News

Keene Family YMCA CEO Helene Mogridge was awarded the prestigious 2017 Sandi Van Scoyoc Legacy Award from New Hampshire's HNH Foundation in honor of her commitment to improving the health of young children. It is the first time an individual from the Monadnock Region has won the award. The award is given annually to one organization or individual who exemplifies outstanding commitment to best practices in support of children and families. HNH Foundation is New Hampshire's leading funder for children's health. Its mission is to improve the health and wellness of New Hampshire's population, with a focus on its most vulnerable children.

www.keeneyymca.org

Monadnock Buy Local invites all locally owned businesses in the Monadnock Region to participate in this year's **Shift Your Shopping** campaign running from November 1, 2017 to December 31, 2017. Shift Your Shopping includes their signature community event called Plaid Friday on Friday, November 24 and a newer event called Cider Monday on Monday, November 27.

www.monadnocklocal.org/shiftyourshopping

The Local Crowd (TLC) Monadnock's (a locally based crowdfunding platform hosted by Monadnock Buy Local) third online crowdfunding campaign reached its goal of raising \$5,000 to support Monadnock Buy Local's Placemaker Local Rewards program. Fifty-nine supporters contributed \$5,150 -- voting with their dollars to bring Placemaker to the Monadnock Region. This crowdfunding campaign will remain archived at <http://c-fund.us/b3w>.

www.monadnocklocal.org

Nine Loaned Employees (LEs) have been recruited to help with **Monadnock United Way's** campaign this year. At the start of each campaign, MUW calls on its local business partners to 'loan' their best and brightest employees to assist with the campaign efforts.



Current campaign LEs include: **Brigitte Horn**, **Julia Miranda**, and **"Ro" Rossoukh-Kordana**, from C&S Wholesale Grocers; **Sean Wiley**, from the City of Keene; **Sarah Dresser**, from Clark-Mortenson Insurance; **Cindy Chandler**, from Home Healthcare, Hospice and Community Services; **Kelly Blanchette**, from Filtrine; **Danielle Ruffo**, from Savings Bank of Walpole; and **Lily Winter** from People's United Bank.

.....



Peter Smith has joined **Monadnock United Way (MUW)** as Campaign and Donor Relations Manager. He has lived and worked in the Monadnock Region since 1984. A graduate

of Keene State College, Peter comes to MUW from Marlboro College in Vermont where he was Director of Annual Giving.

.....

Impact Monadnock, an early childhood development initiative in the Monadnock Region, merged with **Monadnock United Way (MUW)** on July 18, 2017. Founded three years ago, Impact Monadnock (IM) was created in response to research indicating that increasing support for early childhood development can have a powerful impact on the region's long-term success in areas as broad as child well-being and the ability to graduate and earn a living in this region. **Jill Morgan** will join MUW as Program Director for the initiative. Morgan



comes to Monadnock United Way from the City of Minneapolis, Minnesota where she was Intergovernmental Relations Senior Resource Coordinator.

www.muw.org

Monadnock Humane Society

(MHS) is working closely with animal welfare organizations in Texas and Louisiana, and several national organizations, to transport animals, that are currently in shelters, to the north to open space for those animals that were displaced by Hurricane Harvey. To donate to help these pets, visit www.muw.org.

Rack It Up!, a program created by **Healthy Monadnock** partner, Monadnock Alliance for Sustainable Transportation (MAST), and implemented by Southwest Region Planning Commission (SWRPC) has installed 54 new bicycle racks in three towns: Walpole, Harrisville and Jaffrey. These racks can accommodate a total of 108 bicycles. In addition, the Town of Winchester is on track to install 28 bicycle racks, which can accommodate 56 bicycles. Learn more by visiting:

www.mastnh.org/rackitup

.....

Adam Arnone, of local band, Adam and the Flood, has written and produced a rap song to honor the 10th anniversary of the formation of Healthy Monadnock, a community engagement initiative designed to foster and sustain a positive culture of health throughout the Monadnock Region.

.....

C&S Wholesale Grocers, the largest wholesale grocery supply company in the nation, has demonstrated its support of the healthiest community initiative by joining Healthy Monadnock's Organizational Champion program. The company is working with a worksite wellness advisor from the Healthy Monadnock Champions program to strengthen its existing worksite wellness plan that includes support for physical activity, nutritious eating and a family-friendly workplace.

www.healthymonadnock.org

The New Hampshire Trust Company

is pleased to announce that Investment Officer, **Paul Copeland**, has earned the prestigious Chartered Financial Analyst® (CFA®) designation. The charter is recognized as the definitive standard by which to measure the competence, integrity and dedication of serious investment professionals. It covers ethical and professional standards, securities analysis and valuation, international financial statement analysis, quantitative methods, economics, corporate finance, portfolio management and performance measurement.



Kim LaCoste has joined The New Hampshire Trust Company as a Vice President and Trust Officer. She will assist local clients in the areas of estate and retirement planning, wealth services, and trust



administration. From 2004 to 2017, Kim worked as a Vice President and Wealth Advisor for Charter Trust Company. She holds a Bachelor's of Science degree from Keene State College in Management. She was the recipient of the 2011 NH Five Star Wealth Manager Award and is currently completing courses at Boston University for the Certified Financial Planner designation. www.nhtrustco.com

Lisa Sieverts was recently "commended for distinguished teaching performance" by Harvard Extension. In her third year of teaching their course in Agile Project Management, she is now rated among the best instructors at the Harvard University Extension School. Sieverts formed **Facilitated Change**, her consulting firm specializing in project management, in 2003. Currently based in Harrisville, NH, she offers both consulting and training with a focus on Agile and Scrum techniques. www.lisasieverts.com

Eight new directors have joined the **Monadnock International Film Festival's** Board of Directors in Keene. Each of these professionals have committed their expertise to help grow the festival from an annual weekend event to a year-round cultural resource that will offer monthly screenings and events at venues from Keene to Peterborough. The new directors are: **Dan Dodge**, General Manager at the Keene Country Club; **Brenda Hambleton**, recently retired Chief Information Officer (ES3 Division) from C&S Wholesale Grocers; **Dee Fitzgerald**, marketing manager at W.S. Badger; **Sabrina Ross Lee**, a Documentary Filmmaker; **Kelly Dodge**, Apex Nonprofit Solutions in Keene; **Justin Murray**, student president of the Keene State College Film Society; **Anna Schierioth**, HKS Associates; and **Tom Sintros**, retired science teacher and longtime environmental activist. www.moniff.org

Savings Bank of Walpole has been named one of 75 Best Banks to Work For in 2017 by the American Bankers Association (ABA) who recently announced the results of their fifth annual competition. SBW is ranked 16th in the United States on the ABA's list and is only one of two banks in New England to be included on it.

.....

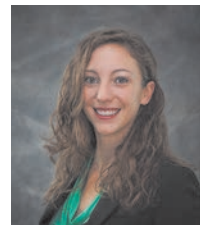
SBW Wealth Management is pleased to welcome **Samantha "Sam" Corliss** as their new Office Manager. Ms. Corliss will assist **Anthony Scola** and **Kevin Beauregard**, VP, SBW Wealth Management and Investment Executives, Infinex with day-to-day operations. www.walpolebank.com

ConvenientMD, New Hampshire's leading urgent care provider, announced that they've been named to the annual Inc. 5000 "Fastest Growing Companies in America" list for 2017. This is the first time the business has been recognized for the achievement; it is ranked as the second fastest growing company in New Hampshire. www.convenientmd.com



New Hampshire Governor Chris Sununu recently presented a Commendation to the **Cohen Center for Holocaust and Genocide Studies at Keene State College** for its "excellent work in educating and engaging the public". www.keene.edu

The regional accounting firm of **Nathan Wechsler & Company, PA** is pleased to announce the addition of **Lacie Smith, CPA** and **Ashley E. Kinville** as senior associates on their professional team. Smith specializes in not-for-profit taxation. Kinville specializes in single audits. www.nathanwechsler.com.



Lacie Smith, CPA



Ashley E. Kinville

River Valley Community College's WorkReadyNH program evening class is perfect for those who are employed and want to increase their professional development skills. Graduates will improve key workplace skills and earn 2 certificates at no cost to them. For more information, go to www.ccsnh.edu/workreadynh or call **Martha Mott** at 543-4585. It is quick and easy to register at: workreadyrvcc@ccsnh.edu.

More Member News



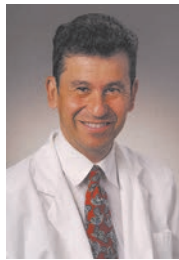
Priya Deka, MD



Jason Veith, DO



Scott Sherwin, MD



Michael Stamm, MD



Trudi Buckley, APRN

Cheshire Medical Center recently welcomed several new staff members: **Priya Deka, MD** in the Women's Health Department, **Jason Veith, DO** in the Emergency Department, **Scott Sherwin, MD** as a Hospitalist, **Michael Stamm, MD** in the Otolaryngology (Ear, Nose, and Throat) Department, and **Trudi Buckley, APRN** in the Occupational and Environmental Medicine Department.

.....

Cheshire Medical Center hosted a reception in July for the 2017 recipients of the Cheshire Health Foundation nursing scholarship, all of whom will enter a four-year baccalaureate nursing program this fall. The scholarships are made possible by gifts from **Leslie S. Hubbard** in memory of his wife, **Iola M. Hubbard**, and by **Alice Gilbert** in memory of her husband, **Fredrick Gilbert**.

The following 2017 high school graduates received the scholarship:

Chad Bernard, 2017 graduate of Twin Valley High School, will attend Colby-Sawyer College; **Gabrielle Carpenter**,

2017 graduate of Brattleboro Union High School, will attend Castleton University; **Hannah Everitt**, 2017 graduate of Mount Royal Academy, will attend Colby-Sawyer College; **Hannah Kelly**, 2017 graduate of Bellows Falls Union High School, will attend Endicott College; **Devin Millerick**, 2017 graduate of Brattleboro Union High School, will attend Castleton University; **Sarah Perkins**, 2017 graduate of Keene High School, will attend Castleton University; **Emma Piers**, 2017 graduate of Keene



High School, will attend Salve Regina University; **Emma Priebe**, 2017 graduate of Keene High School, will attend Colby-Sawyer College; **Katlyn Scheffler**, 2017 graduate of Keene High School, will

attend Plymouth State University; **Kelsey Spindler**, 2017 graduate of Hinsdale High School, will attend Castleton University; and, **Kathryn Sutton**, 2017 graduate of Monadnock Regional High School, will attend Colby-Sawyer College.

www.CheshireHealthFoundation.org
www.Cheshire-med.org

The Works Café has launched its first-ever mobile ordering app for iOS and Android, allowing guests to place an order right from their phone or tablet. App users can order and pay through their mobile device. They can also schedule a pickup time in 15-minute increments. Past orders are easily accessed for even faster ordering of favorites -- and users earn loyalty points each time they order, redeemable for discounts and other rewards. Through 2017, app users will receive \$5.00 off their next mobile order.

www.workscafe.com

Machina Arts launched a crowdfunding campaign to raise \$10,000 in June and successfully raised \$10,689 in 40 days. The monies will go towards purchasing gear and equipment necessary to support live musical performances once a month.

www.machinaarts.org

GKCC Officers & Directors 2017-2018

OFFICERS

Chair - Tim Murphy, Southwest Region Planning
Past Chair - Don Driscoll, MSA Group Insurance
Chair Elect - Adam Kossayda, Bragdon & Kossayda
Treasurer - Steve Bianco, Savings Bank of Walpole
Secretary - Sue Silver, Mascoma Savings Bank

DIRECTORS

Kemal Atkins - Keene State College
Michael Breshears - Keene Sentinel
Chris Coates - Cheshire County
Alec Doyle - Colonial Theatre
Mike Farhm - The MacMillan Company

Wink Faulkner - AdviCoach of NH
Mark Fryberger - C&S Wholesale Grocers
Emily Hall Warren - W.S. Badger Company
John Kilburn - GS Precision
Rebecca Landry - City of Keene
Todd Lewis - Markem-Image
Tom Minkler - Clark-Mortenson Insurance
Lisa Nugent - People's United Bank
Sandie Phipps - Cheshire Medical Center
Carmelina Stella - Miranda's On Main
Cindy Westover - Galloway Real Estate
Amy Wright - Keene Housing

Thanks to Hillside Village
for hosting our
September Business After Hours!



Photos by Scott Hussey Photography

 **The SHATTUCK**
Championship Golf at the Base of Mt. Monadnock
18 Holes - Range - Golf Shop

MT. VIEW GRILLE SERVING LUNCH
Holiday Parties & Lunches

GIFT CARDS
Valid at any SGM operated course

2018 MEMBERSHIPS
10% OFF until 12/1/17
Buy Now, Play all Fall **FREE**



53 Dublin Road ~ Jaffrey, NH
603-532-4300
www.ShattuckGolf.com

CATHEDRAL BALLROOM
Wedding Receptions - Banquets
Conferences - Business Meetings

For more information, contact Donna at
603-878-2000



Need a location for your holiday party,
family reunion, bridal shower...etc?????

RENT THE BALL MANSION

FOR YOUR NEXT EVENT

Call now for pricing and availability
Historical Society of Cheshire County

246 Main Street | Keene NH

RSVP Kathy at 603.352.1895



Chamber News

Congratulations **Alan Nixa** September Sweeps Grand Prize Winner!



Alan Nixa, of Arcomm Communications Corp in Hillsboro, was the lucky winner of the \$5,000 Cash Grand Prize in the Chamber's September Sweeps Month-long Raffle.

Special thanks to all of our local and small business sponsors who generously donated daily prizes. Thanks also to Oster & Wheeler PC who conducted the

daily prize drawings and to all participants who supported this Chamber fundraiser by purchasing tickets!

GKCC Presents Keene Serenity Center with Donation

The Keene Serenity Center was chosen as this year's recipient to receive a portion of the proceeds from the September Sweeps Raffle. Alan Nixa, Sweeps grand prize winner, generously matched the Chamber's \$500 donation for a total contribution of \$1000. Chamber CEO Phil Suter along with Phyllis Custer of the GKCC recently visited their new location and presented the check to Kristen Vance, Serenity Center Director and Peter Harris, board member.

The Serenity Center was extremely grateful to receive the donation which will help fund the critical services they provide to our community in peer-to-peer support to local individuals on the path to long-term recovery from addiction and substance misuse.



Peter Harris, board member; Kristen Vance, Center Director; Phyllis Custer, GKCC; Phil Suter, GKCC CEO

Welcome New Board Members!

The Greater Keene Chamber of Commerce welcomed six new board members in October:

Kemal Atkins, Keene State College
Mark Fryberger, C&S Wholesale Grocers
Emily Hall Warren, W.S. Badger Company
Tom Minkler, Clark Mortenson Insurance
Carmelina Stella, Miranda's On Main
Amy Wright, Keene Housing

Thank You Renewing Members!

*The following members renewed in
September and October 2017:*

Arcomm Communications Corporation
Communicators! Group
Continental Cable
Debbie Does Divans
Deep Roots Massage & Bodywork
Fairfield's Cadillac Buick GMC Mitsubishi
Keene Eye Care
Keene Santa Claus
Kennedy Information, LLC
Kurn Hattin Homes for Children
Lumens For Less Inc.
Miranda's On Main
Monadnock Region Child Advocacy Center
New Hampshire Public Radio
New Hampshire Public Television
NH Employer Support of the Guard and Reserve
People's Linen Service
Perry Family Dental Care
Port-O-Lite Co., INC.
R. H. Thackston & Co Inc
Regency Mortgage Corporation
Savings Bank of Walpole
The Summit Winery, LLC
Thomas Charters LLC
Young Entrepreneurs Academy

Thank you!

November B2B Brown Bag Lunch

straight answers + bright solutions

TRUE NORTH NETWORKS

Cybersecurity

Friday, November 10, 2017

Noon - 1 pm, GKCC Conference Room

While the news on Cybercrime can seem daunting and the regulations overwhelming, there are techniques that won't break the bank to protect your network and reduce the likelihood of a data breach. Join this lively session for steps you can take to protect your company and your clients. Rest assured, only common English, and non-technical terms spoken so that anyone can understand!

To register call the GKCC at 603-352-1303 or email nbishop@keenechamber.com. Cost is \$5 for members and \$15 for not-yet members.



WWW.BEEZETEEES.COM

ESTABLISHED 2006



Cheshire Cleaning

**A professional clean
with a personal touch**

COMMERCIAL
Fully Insured & Bonded

(603) 209-9735

www.cheshirecleaning.com



Want to make your storefront POP?

Perforated Window Graphics

(Window Perfs) are an ideal exterior solution for brightening your storefront windows.

Window perfs extend your message while offering you privacy and sunshade, without losing visibility.

**Make your windows
work for you!**

**Outside
View**

**Inside
View**

Offset & Digital Printing
Mailing Services • Graphic Design
Wide-Format Banners & Signs

HOWARD PRINTING

Incorporated
Brattleboro, Vermont

HowardPrintingInc.com

[HowardPrintingInc](#) [HPIvermont](#)

Member **Events**

Visit www.keenechamber.com/events for event details.

Healthy Monadnock

Healthiest Community Summit VI

Tuesday, November 7, 7:30 AM – 1:30 PM
Keene Country Club

Keynote speaker, **Greg, Tehven** (Greg from Fargo), invites attendees to take action and build their ideal community. He will speak about creative economic development, shining a spotlight on the best our community has to offer, and innovative problem solving. The Summit will feature an Ignite! style panel featuring different perspectives on the connection between health and economic sustainability. Breakfast and lunch will be provided. Register for free at healthymonandock.org/summits.

The Hannah Grimes Center, The Keene Sentinel and Machina Arts CONNECT2017

Tuesday, November 7th from 5:30 – 7:30 PM

Green Energy Options, 37 Roxbury Street, Keene

Building on the success of CONNECT2016, which highlighted startups and innovation, more than 400 attendees will gather at CONNECT2017: Main Street 2.0 to share concepts for next generation Main Streets. CONNECT2017 will showcase ideas generated locally that can work in this region with the goal of driving more conversation and more state-of-the-art approaches to improving downtowns. To register, visit: www.hannahgrimes.com/connect.

Hospice at HCS

"Dealing with Grief and Loss at the Holidays"

Wednesdays, November 15th through December 27th
4:30 – 7:30 PM

HCS, 312 Marlboro Street, Keene

This bereavement support group offers support and strategies for coping with the holidays and establishing new traditions after the loss of a loved one. www.HCSServices.org

Cheshiremen Chorus

Holiday Performance

Saturday, December 16, 4:00 – 5:30 PM

The United Church of Christ of Keene, 23 Central Square, Keene

Don't miss the Cheshiremen's Chorus annual gift of Harmony to you! Enjoy exciting NEW holiday favorite arrangements, quartets and a Sing-Along! Happy holidays from the Cheshiremen! For more information: www.Cheshiremen.org.

Monadnock Buy Local Events

Plaid Friday

Friday, November 24

Now in its seventh year, Plaid Friday is a day when community members show their support for local and independent businesses by wearing plaid. Register at: www.monadnocklocal.org/plaidfriday/.

Cider Monday

Monday, November 27

A direct and delicious assault on the Monday after Thanksgiving, infamously known as Cyber Monday. It's an opportunity to connect in-person and pause to reflect on the hidden impacts of shopping with online giants. Locally owned businesses participating in Cider Monday will offer community members a warm welcome and a cup of delicious cider. www.monadnocklocal.org/cidermonday/.

Shift Your Shopping Season

November 1 – December 31

This national movement encourages citizens to support job creation and economic growth through their holiday purchases at locally owned and independent businesses.

Participation in these events is free. Monadnock Buy Local will share promotional materials and inspiration on its website that any business is welcome to use. www.monadnocklocal.org

FAMILY SHOPPER COUPON BOOK

Now available: \$30

Stop by the Chamber Office!



Leaving Your Employer? Understand Your 401(k) Options.

At Edward Jones, we can explain options for your 401(k), including leaving the money in your former employer's plan, moving it to your new employer's plan, rolling it over to an Individual Retirement Account (IRA) or cashing out the account subject to tax consequences.

To learn more, call or visit your financial advisor today.



Allen Mendelson, CRPC®
Financial Advisor
151 West Street
Keene, NH 03431
603-357-7023

www.edwardjones.com
Member SIPC

Edward Jones
MAKING SENSE OF INVESTING

Think BIG. Bank local.

Innovative banking solutions
for local businesses of all sizes.

At Savings Bank of Walpole, we exist solely for people and businesses in our *local* communities. And our lending power is much bigger than you might assume! Whether your business—large or small—needs financing for equipment, your building or simply working capital, we'd love to chat. With local decision-making, plus technology that helps make banking easier, SBW is the truly local bank that's here for you.

Let's talk. Give Steve Bianco a call at (603) 355-1676 or email him at sbianco@walpolebank.com.

The savings bank of *you*.

 Equal Housing Lender | Member FDIC | walpolebank.com |  




SCOTT HUSSEY
PHOTOGRAPHY

Whatever you do,
look good doing it.

— (603)762-1013 —



Presorted
Standard
US Postage Paid
Keene, NH
Permit No. 391

48 Central Square
Keene, NH 03431

ADDRESS SERVICE REQUESTED

Call Today!
603-352-1303 or email
info@keenechamber.com
to learn about our very
reasonable Web Site
Advertising Rates!

November/December 2017

GKCC November Events...

November B2B Brown Bag Lunch

Cybersecurity
Friday, November 10, noon – 1 pm
GKCC Conference Room

November Business Before Hours

Tuesday, November 14, 2017
7:30 am-9:00 am
Discover Europe
95 Adams Street, Keene NH

November Business After Hours

Wednesday November 15, 2017
Mascoma Savings Bank
255 West Street, Keene NH
5:30-7:00 pm

November Presentation & Roundtable Discussion with Chancellor Leach of the University System of NH

Wednesday, November 29, 2017
Keene State College Alumni Center
229 Main Street, Keene NH
7:30-9:30 am

GKCC December Events...

December Business After Hours

Wednesday, December 20, 2017
Savings Bank of Walpole
84 Marlboro Street, Keene NH
5:30-7:00 pm

48 Central Square, Keene, NH 03431 • Tel: 603-352-1303 • Fax: 603-358-5341
www.keenechamber.com • info@keenechamber.com

While the GKCC does its best to verify the content of this publication, details may change after publication date and member information is dependent on our members' submissions. Please verify content when appropriate.
Please note: The Greater Keene Chamber of Commerce is neither a member of, nor is affiliated with the United States Chamber of Commerce.



When is the last time you had an objective review of your commercial insurance program to make sure you have the appropriate coverage at the most competitive price? We have helped clients in the Keene community for decades and have expanded our local capabilities over the past few years.

Local know how.

Located at 11 Vernon Street in Keene, The Richards Group is an independent, full-service insurance firm, providing proactive solutions to our business clients. As an independent agency, we work with a wide variety of insurance carriers and represent your interests, not the interests of any one insurance company. This enables us to offer a broad selection of competitively priced insurance programs for clients in many industries including specialty foods, contractors, real estate, retail, healthcare, restaurants and non-profits. Our process helps identify and manage risks, which can lower the cost of your insurance. In addition, our technologies and expertise can improve workplace safety, help comply with OSHA and DOL requirements and keep you updated on DOT regulations. When a claim does occur, our in-house claims team manages the process and advocates for you.

We're here for you.

While we're local in Keene, we bring clients the advantages and scale of a larger firm. The Richards Group has 11 locations and over 100 employees throughout New Hampshire & Vermont. At this size we bring markets, underwriting leverage, technology and claims advocacy that can prove very valuable to clients. In addition, we provide employee benefits and retirement plan consulting services.

Prepare for tomorrow by contacting us today.

The Richards Group is dedicated to providing clients with proactive solutions, expertise and local service.

VISIT US ON THE WEB OR CONTACT US

Scott Olmstead at: solmstead@therichardsgrp.com

Caitlin Sprague at: csprague@therichardsgrp.com

Mike Yarosevich at: myarosevich@therichardsgrp.com



11 Vernon St. Keene NH | (603) 357-4512 | TheRichardsGrp.com

THE MAGIC OF MADEIRA

FEBRUARY 23RD - MARCH 3RD 2018

Madeira has been described as the island of eternal spring, and the island where summer goes to spend winter. Famous throughout the world for its natural beauty, this exotic Portuguese island is often called “the floating garden in the Atlantic.” Captain Cook, visiting Madeira in 1768, remarked that the island was “the recipient of Nature’s most liberal gifts.”

Nature has, in fact, been wildly extravagant—Birds of Paradise flower throughout the year, magenta bougainvillea cascades over ancient walls, mimosa fills the air with its scent. Year round the temperature hovers around 70 degrees. In the hills above the capital of Funchal (where we’ll spend our nights) are two outstanding gardens—the Botanical Gardens, with terraced beds and greenhouses, and Quinta do Palheiro Ferreiro, a private estate that’s open to the public. And these are just a sample of the stunning settings and gardens we’ll explore as we crisscross the island, experiencing the full range of Madeiran landscapes, from volcanic to tropical.

Of course Madeira is much more than just gardens. Outside Funchal, the terraced hillsides grow grapes for the hearty wine that has been popular for centuries, and during your stay you’ll be encouraged to become a connoisseur! In Funchal, we’ll have a chance to visit the Sacred Art Museum and the 15th century Se Cathedral, experiencing the essence of local life at Funchal’s colorful Mercado dos Lavradores (workers’ market).

This winter, join Discover Europe on a remarkable journey into the heart of Madeira. With guided visits to the island’s legendary gardens as well as free time to explore, you’ll truly experience the full flavor of Portugal’s very own floating botanical paradise.



LANDSCAPE OF MADEIRA



YOUR HOTEL - BELMOND REID'S PALACE

Photo courtesy of Belmond Management Ltd.

THE COST OF THIS ITINERARY, PER PERSON, DOUBLE OCCUPANCY IS:
LAND ONLY **\$3980**
SINGLE SUPPLEMENT **\$ 980**

AIRFARES ARE AVAILABLE FROM MANY U.S. DEPARTURE CITIES.
 PLEASE CALL FOR DETAILS.

THE FOLLOWING SERVICES ARE INCLUDED:

HOTELS: 7 nights' accommodation at the luxury Belmond Reid's Palace including all hotel taxes and service charges
COACHING: All ground transportation as detailed in the itinerary
MEALS: Breakfast daily, 3 lunches, 3 dinners, 1 high tea
GUIDES: DISCOVER EUROPE tour director throughout. Local guide for all sightseeing and excursions
BAGGAGE: Portage of one large suitcase per person
ENTRANCES: Entrance fees to all sites featured in the itinerary

*Please Note: Travel insurance is not included on this tour.
 Insurance information will be mailed to each registrant on receipt of deposit.*

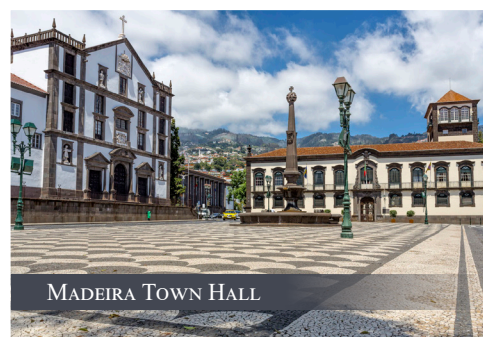


FRIDAY, FEBRUARY 23RD - Evening departure from your U.S. gateway city. **OVERNIGHT: PLANE**

SATURDAY, FEBRUARY 24TH - Board your flight to Funchal. Upon arrival in Madeira, you will be met and escorted to your hotel where you can check in and relax. Later, you'll gather for a welcome dinner at the hotel. **(D) OVERNIGHT: FUNCHAL**

SUNDAY, FEBRUARY 25TH - This morning starts on the eastern part of the island, with a leisurely walk along one of the most scenic levadas (man-made canals) for which Madeira is famous—the Ribeiro Frio. Continuing on, you'll explore the lovely old streets of Santana. In the afternoon, you'll return to Funchal, where you'll have some free time before high tea on the terrace at the Reid's Palace Hotel; the rest of the evening is free. **(B, T) OVERNIGHT: FUNCHAL**

MONDAY, FEBRUARY 26TH - A relaxing day to discover Funchal. The morning includes a walking tour that includes the Mercado dos Lavradores museum with its splendid collection of silver and antiques, and a visit to Patricio & Gouveia to see its beautiful embroidery and tour the upstairs "factory." We will stop for lunch in town and then you'll have the afternoon for individual exploration. For a true taste of Madeira, don't miss the Mercado dos Lavradores, a colorful, high-energy, open-air market featuring the island's specialties from fresh fish and vegetables, to exotic flowers and local crafts. Alternatively, visit the Museum of Natural History, housed in the old residence of the Count of Carvalhal, which features marine-type species and geological samples. Or, duck into the Casa do Turista for a bit of shopping. In the evening, you are free to try another local restaurant. **(B, L) OVERNIGHT: FUNCHAL**



TUESDAY, FEBRUARY 27TH - An all-day excursion around the island explores the astonishing range of landscapes, from subtropical to volcanic. You'll begin at Câmara de Lobos, where Winston Churchill came to paint. Then you'll travel to Cabo Girão, the highest sea cliff in Europe and second highest in the world, surrounded by beautifully terraced farmland. From there, you'll visit Ribeira Brava's 16th-century church and its lively seafront market before proceeding through Serra de Agua to Boca da Encumeada for a view of both the north and south coasts of Madeira. Lunch is in Porto Moniz, one of the island's most colorful fishing villages. On our way back to the hotel, we'll stop at the Contemporary Art Museum in Calheta. Tonight dinner is at Almirante, a local favorite, and includes a performance of Fado, the hauntingly sad folk music of Portugal. **(B, D) OVERNIGHT: FUNCHAL**

WEDNESDAY, FEBRUARY 28TH - Madeira's beauty unfolds on a morning visit to Quinta do Palheiro. Garden enthusiasts will adore this superb estate, owned by the Blandy family, and the surrounding Blandy's Garden, one of the most beautiful parks on Madeira. On the hillside north of Funchal, you can admire the Botanical Gardens. Their elaborate terracing and splendid variety of exotic flowers, vegetables, and herbs provide a comprehensive introduction to the island's flora. After lunch we'll explore the city itself, beginning with a visit to the Museum of Sacred Art, a former bishop's palace with an extensive collection of Flemish masterpieces from the 15th and 16th centuries. Also on the itinerary is a tour of the magical Cathedral Sé, dating from the 1400's. The day concludes with a Madeira tasting at São Francisco Adega de Vinho on Avenida Arriaga before you're free to sample one of the superb local restaurants. **(B, L) OVERNIGHT: FUNCHAL**



THURSDAY, MARCH 1ST - The day begins at the old Blandy's Wine Lodge, which now houses the Madeira Wine Museum. You'll tour the cellars, which date from the 17th century, and taste some of the local delicacies. The afternoon includes a visit to the Henriques & Henriques Vinhos winery for a wine tour and tasting. The evening is free in the city. **(B, L) OVERNIGHT: FUNCHAL**

FRIDAY, MARCH 2ND - Enjoy the spectacular, award-winning orchid display at Quinta da Boa Vista, five miles above Funchal. From here we'll continue on to the glorious Monte Palace Gardens in the fashionable hill town above Funchal. If

you wish, you may return to town via the famous toboggans, operated by skilled professionals! In the evening, meet with your fellow travelers for a farewell dinner at O Forte. **(B, D) OVERNIGHT: FUNCHAL**

SATURDAY, MARCH 3RD - Morning transfers for your return flights back to the U.S. **(B, D)**
B - breakfast, L - lunch, D - dinner, T - high tea

WONDERFUL COPENHAGEN

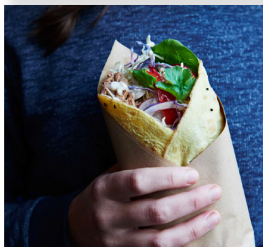
CITY OF EXQUISITE TASTE JUNE 14TH - 19TH 2018

Taste. Copenhagen, for all its complexities, can best be described with one simple word, taste. A place where Michelin-starred restaurants seem to dot every corner and award-winning hot dog vendors sell from the bustling sidewalks. Where modern architecture is juxtaposed sympathetically with historical places, the palatial homes to the oldest monarchy in Europe. Where edgy “Scandi” design blends with old world fairy tales. And hipster fashionistas bicycle alongside the families heading for their daily market run. Neighborhoods line the waterways and canals like a crayon box of colored buildings. Nestled into a natural harbor on the Baltic Sea, Copenhagen is a city of exquisite taste.



NYHAVN

Our long weekend adventure in the land of fairy tales will take us by foot, by boat, and by bicycle (the way the locals do) throughout the wonderful and eclectic neighborhoods of Copenhagen in search of “hygge” - that feeling of coziness that is enjoyed when relaxing with good friends and loved ones. Your Scandinavian fairy tale awaits, come join us as we taste all that Copenhagen has to offer!



THE COST OF THIS ITINERARY, PER PERSON, DOUBLE OCCUPANCY IS:

LAND ONLY (NO AIRFARE INCLUDED):	\$1990
SINGLE SUPPLEMENT:	\$ 680

Airfares are available from many U.S. cities. Please call for details.

THE FOLLOWING SERVICES ARE INCLUDED:

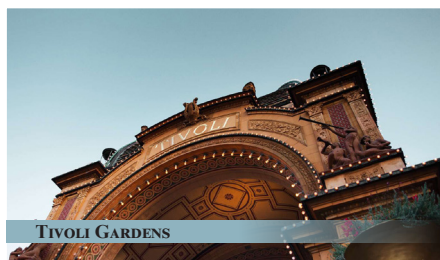
- HOTELS:** 4 nights' accommodation in a first-class hotel
All hotel taxes and service charges included
- COACHING:** All ground transportation as detailed in the itinerary
- MEALS:** Breakfast daily, 2 dinners
- BAGGAGE:** Portage of one large suitcase per person
- ENTRANCES:** Entrance fees to all sites included in the itinerary
- GUIDES:** Discover Europe guide throughout, local guide for Copenhagen city tour and Kronborg Castle

*Please note that travel insurance is not included on this tour.
Insurance information will be mailed to each registration on receipt of deposit.*

THURSDAY, JUNE 14TH - Departure from your chosen US gateway city.

OVERNIGHT: PLANE

FRIDAY, JUNE 15TH - Arrivals will be greeted at the airport and transferred to your city-center hotel. This afternoon we will begin our adventures by boat, taking a tour of the city via the canals. Upon returning to the hotel, you will have time to rest and relax a bit before a late afternoon visit to Tivoli Gardens. Tivoli is not just one of the oldest amusement parks in the



world, but home to a magnificent garden as well. Under the canopy of dusk the twinkling lights, sounds of laughter, and whirlwind of activity, will

surely make us all feel like children again. A sumptuous dinner in the park this evening will welcome us all to the magic of Copenhagen. **(B, D) OVERNIGHT: COPENHAGEN**

SATURDAY, JUNE 16TH - After breakfast, we set out on a walking tour of the city with a local guide. We will travel from Hans Christensen's Little Mermaid up through the colorful waterfront district of Nyhavn, to the palaces of Christiansborg, Amalienborg, and Rosenberg, and to a few lesser known gems such as Nyboder and the Round Tower. We will end our walking tour on the all-pedestrian Stroget (the largest shopping street in Europe!), for a free afternoon and evening of shopping and dining. **(B) OVERNIGHT: COPENHAGEN**

SUNDAY, JUNE 17TH - After a leisurely start to the day, we'll head north out of the city. Our first stop will be city of Helsingør, where we'll have a guided tour of Kronborg, the castle of Elsinore, immortalized in Hamlet. We'll have time in the town for lunch and there may also be time for a quick look at the brand new National Maritime Museum that has recently opened. On our return to Copenhagen we'll stop and visit the Ordrupgaard Museum, a state-owned art museum



famous for its collection of 19th- and early 20th-century Danish and French art. We'll continue to Copenhagen for a free evening. **(B) OVERNIGHT: COPENHAGEN**

MONDAY, JUNE 18TH - There is a little wild side to Copenhagen, one that likes to break the rules a little and this morning you can too! No need to fear, the rule-breakers in Christiania, or Freetown as it is called, are a peaceful bunch, but their magnificent street art and unique cultural living are not to be missed. So, in honor of Freetown, we will have a free day today to explore the city on our own. You can rent a bike or simply walk your way around. We suggest visiting the Botanical Gardens for a burst of fresh greenery, or, if you are overcome by a sudden thirst, why not take a brewery tour and beer tasting at the famed Carlsberg Brewery, the flagship beer of Denmark. Food lovers should head to Tovehallerne Market, a collection of more than 80 food shops. Save room for dinner, as we will gather as a group for farewell dinner at the hotel this evening, our final taste of this Scandinavian fairytale. **(B, D) OVERNIGHT: COPENHAGEN**

TUESDAY, JUNE 19TH - Hopefully we all had the chance to experience that cozy, friendly feeling, "hygge", that Copenhagen has to offer and after breakfast we will transfer to the airport for our flights back to the States. **(B) OVERNIGHT: HOME**

Key to included meals: B - breakfast, L - lunch, D - dinner



KRONBORG

LET'S UNPACK AT . . . THE COPENHAGEN ADMIRAL HOTEL



THE COPENHAGEN ADMIRAL HOTEL

Located in the heart of Copenhagen, this trip features a stay in a converted 18th-century warehouse that showcases a richly diverse history. Each guest room, uniquely designed by a group of the best interior designers, captures the general ambiance of the city enhanced by the ever-changing reflected light from the water.